



TESTIMONY

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SEEKING MULTIPLE BIDS FOR THE SEWER SYSTEM WOULD BENEFIT CRYSTAL CITY AND FESTUS

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Testimony Before the Jefferson County Council

TO THE HONORABLE MEMBERS OF THIS COUNCIL

My name is David Stokes, and I am the director of municipal policy for the Show-Me Institute, a nonprofit, nonpartisan Missouri-based think tank that supports free-market solutions for state and local policy. The ideas presented here are my own. This testimony is intended to summarize research and analysis that the Show-Me Institute has conducted and reviewed concerning Missouri utilities, privatization, and local government service sharing. This testimony should not be viewed as specific support for, or opposition to, any particular sewer plan that Crystal City and Festus are considering beyond general support for the idea of seeking multiple bids for multiple agencies—public and private—as the two cities try to determine the future of their shared municipal sewer system.

The problems with the municipal water and sewer system are multiple and obvious. On a larger level, more stringent water and sewer quality requirements from state and federal regulators have made it more difficult for small, municipal utilities to operate. Often, they simply do not have the resources to meet the higher water-quality and sewage-control standards. Many large cities, such as St. Louis, have had trouble dealing with revised EPA sewage guidelines, and those cities have far more resources to deal with water or sewage regulations than smaller cities like Crystal City and Festus.

The Jefferson County Public Sewer District (JCPSD) has offered to purchase the shared municipal sewer system of Crystal City and Festus for \$5 million. Service sharing at the local government level has many benefits, including access to greater expertise and significant economies of scale. This proposal from JCPSD

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is excellent, but in order to get the best value for residents, taxpayers, and sewer customers (most people are all three, of course), Crystal City and Festus should actively seek sewer provision proposals from as many entities as possible.

Another alternative to sharing services with other local governments is privatization. Many municipalities across Missouri have realized that the best thing for their residents is to “privatize” their water and sewer systems by offering them for sale to the highest bidder capable of effectively operating them. Within the past several years, voters in the Jefferson County cities and villages of Arnold, Eureka, and Olympian Village (along with several other communities across Missouri) have approved privatization of their municipal water and sewer systems.¹ These companies have paid municipalities amounts ranging from \$200,000 to \$28 million for their systems. Privatizing them was a way for each municipality to get paid for valuable public assets and guarantee the proper operation of its water and sewer services by a regulated, privately operated utility. The municipalities can use the money from the sale to pay down debts, invest in other municipal needs, or anything else the municipality wants to prioritize.

In 2015, Arnold sold its sewer system to Missouri-American Water for \$13.2 million. That deal would seem to be the most appropriate comparison for Crystal City and Festus. There is simply no reason to limit the bids and proposals to just the one submitted by JCPSD. Proposals from other qualified entities could come in at a higher price, with new, creative ideas for sewer system operations, or both.

One common concern about privatization is the fear of large increases in people’s utility bills. Some increase is

often necessary, because government-owned systems often underprice their utilities for political reasons—they buy votes with cheap water. Underpricing utilities leads to less investment in the system, and that is part of the problem. However, residents of Crystal City and Festus should not worry that privatizing their water and sewer systems will lead to an unsupervised free-for-all on rates. Private utilities in Missouri are heavily regulated by the state Public Service Commission, and a private company would not be able to take over in these communities and simply raise rates with no justification.

Operating a municipal sewer or water system under current rules and regulations is beyond the capacity of most smaller communities. However, it is well within the capacity of larger public agencies like JCPSD and larger, private utilities like Missouri-American Water, Central States Water Resources, Veolia, and Liberty Utilities. Crystal City and Festus should take advantage of that and seek bids from additional private utilities to run their shared sewer system. Jefferson County officials should encourage the seeking of multiple bids by the cities in whatever capacity the county is able to.

Furthermore, the entire process should be conducted transparently. That is the best way for county and city officials to serve the residents of both communities and Jefferson County as a whole.

ENDNOTES

1. The author is aware that most of Eureka is in St. Louis County, and that all of the water and sewer systems that were sold to Missouri-American are located in St. Louis County. Also, while voters approved the sale of the Olympian Village sewer system to Liberty Utilities, research has not revealed whether that approval has been acted upon yet by the village and the utility.



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