



TESTIMONY

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SENATE BILLS NOS. 153 & 197 AND TAXATION

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Testimony before the Missouri House Ways and Means Committee

Thank you for the opportunity to submit testimony today. My name is Elias Tsapelas, and I am a senior analyst at the Show-Me Institute, a nonprofit, nonpartisan, Missouri-based think tank that advances sensible, well-researched, free-market solutions for state policy. The ideas presented here are my own and those of my coauthors, and summarize research on the tax-related issues included in Senate Bills 153 & 97.

Senate Bill 153 offers much-needed change that would improve Missouri's tax landscape. Currently, when Missourians shop, it's often difficult to figure out how much will be due in sales taxes. And once those taxes are collected, it's even harder to determine where they're going. The proliferation of special taxing districts in recent years necessitates action to increase transparency and accountability for taxpayers. Similar concepts should be applied to any proposal related to the imposition of new online sales taxes,

with the added component that any such action be revenue-neutral.

TAX MAP

Senate Bill 153 proposes that use taxes levied by political subdivisions be added to the department of revenue's sales tax mapping feature. These additions would be a positive step toward transparency and accountability for taxpayers. Missouri's myriad taxing districts are of serious concern to taxpayers, and though this map does not address the problems with the districts themselves, it provides essential information to Missourians. It should be noted that the current tax map is difficult to navigate, so apart from any legislation practical steps should be taken to make the map user-friendly.

ONLINE SALES TAX

Missouri is one of the few remaining states that does not collect online sales taxes from out-of-state retailers.

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Ever since the U.S. Supreme Court handed down its *South Dakota v. Wayfair* decision in 2017, states across the country have been adjusting their laws to accommodate the increasing portion of commerce that is facilitated by the internet. With the COVID-19 pandemic have come new budgetary pressures on state and local governments, which in turn make an additional stream of revenue seem even more desirable. But if Missouri is going to begin collect new tax revenues, the net effect should not be an increased tax burden. Further, taxpayers deserve transparency and accountability from their government with regard to how they are being taxed and where their tax dollars are going.

Missouri's current tax system has many flaws and lacks both transparency and accountability. Collecting new taxes for online purchases would serve as a boon to state and local checkbooks. If these funds are collected, it's essential that taxpayers be able to track where they are eventually spent. Many localities will likely update their laws if the state begins collecting such a tax in order to fully capture all available sales and use tax revenue. Accordingly, avoiding the pitfalls we've seen with the lack of transparency in many special taxing districts across the state is incredibly important.

In addition, any proposal that raises taxes on Missourians during a once-in-a-generation pandemic should be a nonstarter. Thus, legislation to impose the internet sales tax should be accompanied by a similarly sized tax cut that would make the move revenue-neutral. Research suggests that lowering the income tax a corresponding amount would benefit the state's economic growth.¹ Income taxes are among the most economically distortionary taxes, so by broadening the sales tax base (as the online sales tax would do) and lowering the state's income tax correspondingly, policymakers have the opportunity to provide a much-needed boost to the state's economy.² Collecting online sales taxes comes with a host of complexities for state and local officials to iron out, but the economic theory on the topic is clear. Transparently and accountably broadening the state's sales tax base while lowering the income tax in a revenue-neutral fashion would be a good move for Missouri's taxpayers.³

LOCAL SALES TAXES

Senate Bill 153 mandates that the use taxes collected within St. Louis County be distributed among the various cities within the county and St. Louis County itself, based on a population formula. This is consistent with the current sales tax system within St. Louis County, where the collected sales taxes are pooled and shared among the cities and the county according to a complex formula. On the whole, we believe the retail sales tax pooling system has worked well for St. Louis County by reducing the incentives for tax subsidies and inter-governmental competition within the cities that depend primarily on the pool.⁵ We support the requirement in this bill that the use taxes collected in St. Louis County be shared and distributed via a population formula. Furthermore, we think it would be beneficial for this population and pooling formula to be required for all first-class counties in Missouri and be made an option for all other counties.

CONCLUSION

There are numerous ways to improve tax policy in Missouri, and Senate Bill 153 contains provisions that could provide much-needed reforms. Moving Missouri's tax system forward requires greater transparency and accountability without increasing Missourians' overall tax burden. Taxpayers are entitled to know who is receiving their hard-earned dollars and how that money is being spent. There is certainly more work that could be done to help Missouri's economy, but the tax changes outlined in Senate Bill 153 would represent steps in the right direction.

Elias Tsapelas is a senior analyst at the Show-Me Institute, where David Stokes is director of municipal policy and Corianna Baier is an analyst.

ENDNOTES

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3. Ibid.
4. Renz, G. and Tuohey, P. “Overgrown and Noxious: The Abuse of Special Taxing Districts in Missouri.” Essay, Show-Me Institute, June 2019. <https://showmeinstitute.org/wp-content/uploads/2019/06/20190401%20-%20Abuse%20of%20Special%20Taxing%20Districts%20-%20Tuohey-Renz.pdf>
5. Stokes, David. “St. Louis County Tax Pool Should Be Expanded, Not Contracted.” Blog post, Show-Me Institute, June 2011. <https://showmeinstitute.org/blog/taxes/saint-louis-county-sales-tax-pool-should-be-expanded-not-contracted>



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